

## **Sat Industries Limited**

Manufacturing | Global Business | Education | Financial Services
India | UAE | UK

Business Update for Q4 & Financial Year Ending 31st March 2021

### BUSINESS Update for the 4th quarter and year ended 31st March 2021

Mumbai, 25<sup>th</sup> June 2021: Sat Industries Limited (Sat) is pleased to announce the financial results for the fourth quarter and year ended 31st March 2021.

For the last 35 years, Sat has diversified into various industries which includes- Manufacturing, Education Technology, Global Business, Leasing & Financial Services, Startup Investments and General Trading through its various subsidiaries and associates.

The various businesses under Sat has seen a steady upward progress over the past few years.



### Impact of Covid-19

The second wave of COVID-19 has impacted many businesses. The COVID-19 pandemic is taking a tremendous toll on our society, devastating lives and our global economy. The last couple of months have been incredibly hard, mentally and emotionally for everyone. In this time of deep stress and grief, we are doing everything we can to help our employees, customers and the society at large.



### Sah Polymers Limited

Manufacturer and Exporter of PP/HDPE Woven Bags and FIBCs (Flexible Intermediate Bulk Containers)

- Sah Polymers Limited (Manufacturing Division) witnessed a robust growth of 35% in volume terms and 55% in value terms for Q4 FY 2020-21 as compared to Q4 FY 2019-20. This growth has been on account of increase in capacity and increase in selling price of the product. In FY 2020-21, Sah Polymers Limited (Manufacturing Division) witnessed a growth of 10% in volume terms and 11% in value terms as compared to FY 2019-20 despite all the covid-19 restrictions and lockdowns.
- Sah Polymers Limited (IOCL Trading Division) witnessed a growth of 3% in volume terms for FY 2020-21 as compared to FY 2019-20.
- Sah Polymers has exported its products to 25 countries.



#### **Aeroflex Industries Limited**

Manufacturer of Stainless-Steel Hoses & Assemblies



- Aeroflex witnessed a growth of 34% in Sales in value terms for Q4 FY 2020-21 as compared to Q4 FY 2019-20 and a growth of 1% in Sales in value terms for FY 2020-21 as compared to FY 2019-20 despite all the covid-19 restrictions and lockdowns.
- Aeroflex developed the below new products during this quarter:
  - EPDM Hose Assemblies
- During this quarter, Aeroflex added 9 new customers and started exporting its products to Switzerland.
- Aeroflex has exported its products to 76 countries.





#### **Genext Students Private Limited**

India's first online tutoring platform for the vernacular segment

During Q4 FY 2020-21, Genext achieved the following:

- Conducted 5,331 hours of LIVE online 1-on-1 tutoring.
- Conducted 502 sessions of LIVE online group classes.
- Launched crash courses for CBSE (English Medium) and Rajasthan Board (Hindi Medium).
- Added 99,346 new FREE users and increased overall user base to 21,17,755 users (website and apps) spanning across 4,942 cities.



#### **Startups**

#### **Investments**

During this quarter of FY 2020-21, Sat (and its subsidiaries) invested in the following start-ups:

- Ncome Tech Solutions Private Limited (ProtectPay)
- 2. Giggle Galaxy Private Limited (ImagineXP)
- 3. Global Value Food & Condiments Private Limited (Spice Story)
- 4. Gozing Technology Private Limited (Zingbus)
- 5. Mothersense Technologies Private Limited (Janani)
- Sat (and its subsidiaries) has invested in more than 60 start-ups till 31st March 2021











#### Start-up Exits

During this quarter of FY 2020-21, Sat's subsidiary had a profitable exit in Confirm Ticket Online Solutions Private Limited.



### Consolidated Audited Financial Results for the quarter ended 31st March 2021

	Q4 FY 2020-21 (Rs in Lakhs)	Q4 FY 2019-20 (Rs in Lakhs)	Growth (%)
Total Revenue	6,298.36	4,770.97	32.01%
EBITDA	656.02	-969.27	167.68%
Profit After Tax	-38.58	-1,060.71	96.36%

## Consolidated Audited Financial Results for the Financial Year ended 31st March 2021

	Year Ended 31 <sup>st</sup> March 2021 (Rs in Lakhs)	Year Ended 31 <sup>st</sup> March 2020 (Rs in Lakhs)	Growth (%)
Total Revenue	20,509.66	22,895.02	-10.42%
EBITDA	2,615.85	1,942.97	34.63%
Profit After Tax	945.15	407.72	131.81%

# Thank You!

**For Sat Industries Limited** 

Harikant Turgalia
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