

Sat Industries Limited

Manufacturing | Global Business | Education | Financial Services

India | UAE | UK

Performance Update for Q1 FY 2019-2020

Performance Update for first quarter FY 2019-2020 ended as on 30th June 2019





Mumbai, 9th August 2019: Sat Industries Limited (Sat) is pleased to announce the financial results for the first quarter ended as on 30th June 2019

For the last 35 years, Sat has diversified into various businesses which includes- Manufacturing, Education Technology, Leasing & Startup Investments, Global Business, Financial Services and Trading through its various subsidiaries and associates.

Sat is now more focused on value added business activity through subsidiaries and associates rather than low margin trading activity on stand alone basis





Manufacturing

Sat Industries has two diverse manufacturing businesses under its umbrella -

Flexible Packaging and Stainless-Steel Flexible Hoses & Components

SAH Polymers Limited

SAH POLYMERS LIMITED

Manufacturer and Exporter of PP/HDPE Woven Bags and FIBCs (Flexible Intermediate Bulk Containers)

witnessed a 12% growth in volume terms and 10% growth in value terms in Q1 FY 2019-20 as compared to the same quarter last year.









Aeroflex Industries Limited



Leading Manufacturer of Stainless-Steel Hoses and Components in India

- ✓ Aeroflex is the first company in South East Asia to manufacture 14 inch stainless steel hoses.
- The company started exporting its products to 7 new countries thereby taking the total no. of countries to 75. Recently, it developed new assemblies for its customers in the USA.
- In India, it has a large customer base such as Reliance Industries, ONGC, SAIL, HPCL, BPCL, IOCL, TISCO, Jindal Steel, ISRO among others
- Aeroflex Industries witnessed 46% growth in sales value in Q1 FY 2019-20 as compared to Q1 FY 2018-19







Ed-Tech (Education Technology)

Genext Students - India s first hybrid tutoring platform that enables effective after school learning to school students with the use of advanced technology along with personalized tutoring.



No. of Registered Tutors has increased to 15,000 during Q1 FY 2019-20

Sales growth increased to 149% in Q1 FY 2019-20 as compared to the same quarter last year

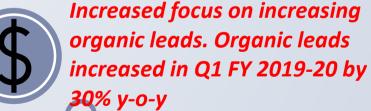
No. of Tutoring Hours has increased by 37.49%



Total number of students using online content has increased to approx. 3 million.

Launched influencer marketing campaign using celebrity mothers to endorse Genext Students.





Start-Up Investments

Sat actively invests in start-ups (through its subsidiary company) which have disruptive and innovative business model. Through our investments, we aim to foster the spirit of entrepreneurship and provide fuel for the growth of young innovative companies.

During Q1 FY 2019-20, Sat has invested in the four companies listed below taking the total from 37 to 41 start-ups investments as of 30th June 2019

- Wi Digital Services Private Limited (EasyFi)
- Rare Planet Handicrafts Pvt Ltd (Rare Planet)
- Rocketium.com TechnologiesPrivate Limited (Rocketium.com)
- Modaviti Emarketing Pvt. Ltd.(Orbo.ai)









Global Business

Sat is engaged in the global business of import, export and services of metal, plastics and textile products through its wholly owned subsidiary, *Italica Global FZC, UAE*.

Financial Services

Aeroflex Finance Pvt Ltd, a wholly owned subsidiary of Sat Industries Ltd, received the certificate of registration for NBFC from the RBI. Aeroflex Finance started its operations in Q4 of FY 2018-19.

Consolidated Unaudited Financial Results for the quarter ended 30th June 2019

(Rs in lacs			
	30 th June 2019	30 th June 2018	Growth %
Total Revenue	6,008.04	5,163.29	16%
EBITDA	966.69	896.14	8%
Net Profit Before Tax	574.52	422.96	36%
Net Profit After Tax	465.85	349.36	33%

Thank you!

Sat Industries Limited

Harikant Turgalia
Chief Financial Officer

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