



Sat Industries Limited

Manufacturing | Global Business | Education | Financial Services

India | UAE | UK

Performance Update for FY 2018-19

Performance Update for the financial year ended as on 31st March 2019



Mumbai, 29th May 2019: Sat Industries Limited (Sat) is pleased to announce the financial results for the fourth quarter & financial year ended as on 31st March 2019

For the last 35 years, Sat has diversified in to various industries which includes- Manufacturing, Education Technology, Leasing & Startup Investments, Global Business, Financial Services and Trading through its various subsidiaries and associates.

The various businesses under Sat has seen a steady upward progress over the past few years.

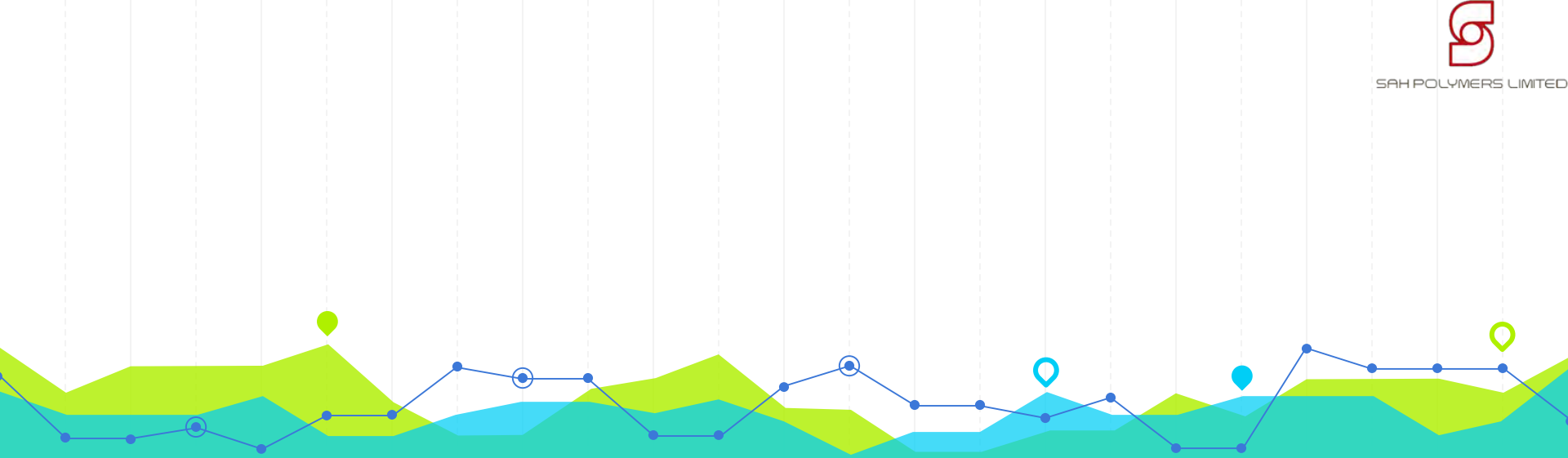
Dividend:

The Board of Directors of the company has recommended a 5% dividend for FY 2018-2019



Manufacturing

*Sat Industries has two diverse manufacturing businesses under its umbrella -
Flexible Packaging and Stainless-Steel Flexible Hoses & Components*



Sah Polymers Limited

Manufacturer and Exporter of PP/HDPE Woven Bags
and FIBCs (Flexible Intermediate Bulk Containers)

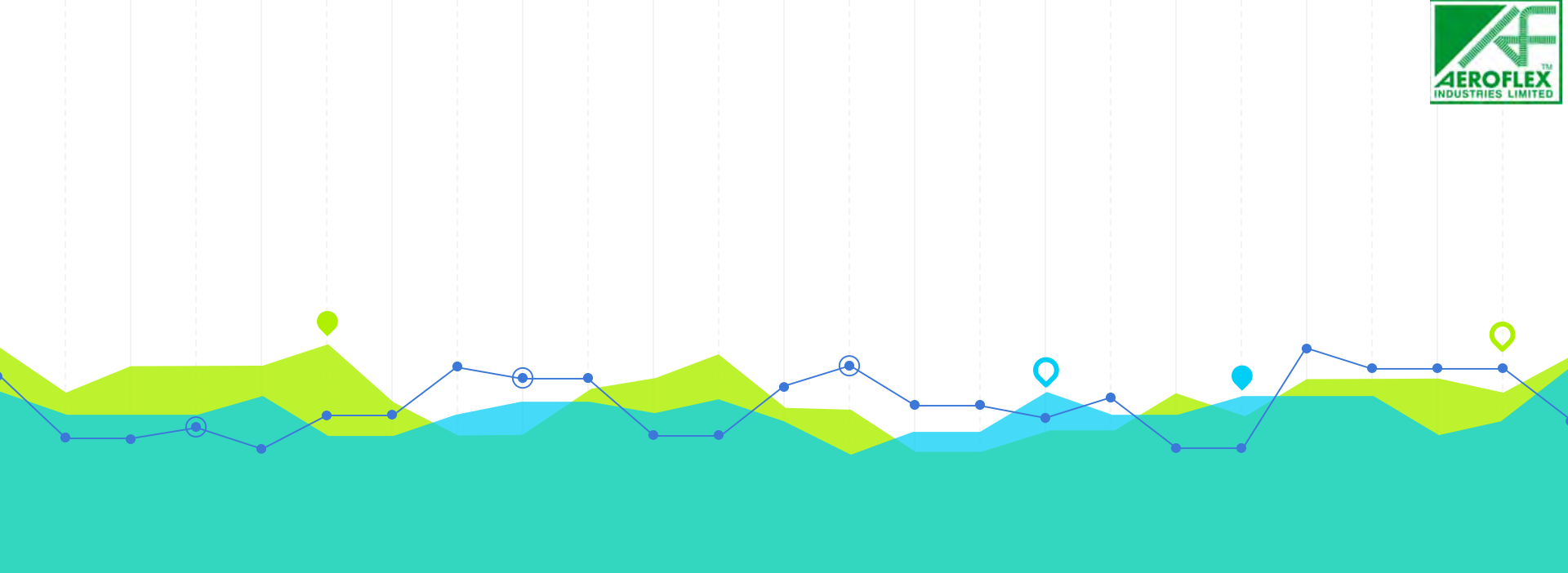
✓ Sah has diversified into the manufacturing of FIBCs (Jumbo Bags).



✓ The Export sales of the Company has been increasing at a rapid pace year on year. In a span of just 4 years, it has exported to more than 18 countries with 5 new countries been added during FY 2018-19.

✓ It has achieved its targets of export of more than 100 containers during FY 2018-19.





Aeroflex Industries Limited

*Leading Manufacturer of Stainless-Steel Hoses
and Components in India*

✓ Aeroflex is the first company in South East Asia to manufacture 14 inch stainless steel hoses.



✓ The company has added a new product line of Gas Hoses with Gasso (Spain)

✓ The company started exporting its products to 7 new countries in FY 2018-19 thereby taking the total no. of countries to 75. Recently, it developed new assemblies for its customers in the USA.

Ed-Tech (Education Technology)

Genext Students - India's first hybrid tutoring platform that enables effective after school learning to school students with the use of advanced technology along with personalized tutoring.

No. of Registered Tutors has increased to 12,884 in FY 2018-19



Genext has launched its operations in Chennai and Hyderabad with its presence now in 5 cities including Mumbai, Pune and Bangalore

No. of Tutoring Hours has increased by 37.49% during FY 2018-19



Total number of students using online content has increased to 2.5 million.

Revenue has increased by 95% in FY 2018-19



Average revenue per student has increased by 90% in FY 2018-19



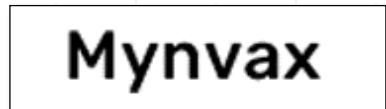
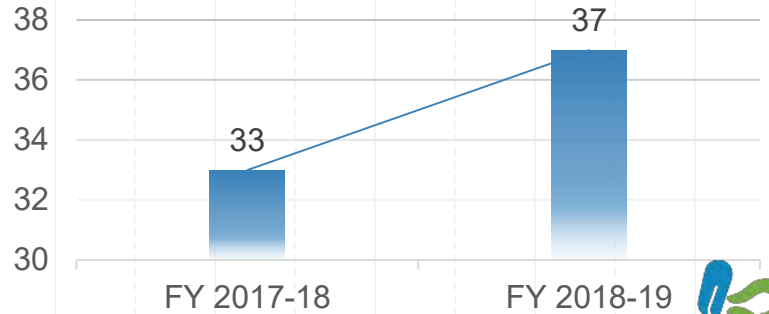
Start-Up Investments

Sat actively invests in start-ups (through its subsidiary company) which have disruptive and innovative business model. Through our investments, we aim to foster the spirit of entrepreneurship and provide fuel for the growth of young innovative companies.

✓ During Q4 2018-19, the company has invested in the following start-ups:

- *Silvan Innovation Labs Pvt Ltd*
- *SSMaser Technology Private Limited*
- *Insource Operational Optimizers Private Limited*
- *Mynvax Private Limited*
- *Lenden Club Techserve Private Limited*
- *Supa Star Foods Private Limited*

No. of Startups Currently Invested In

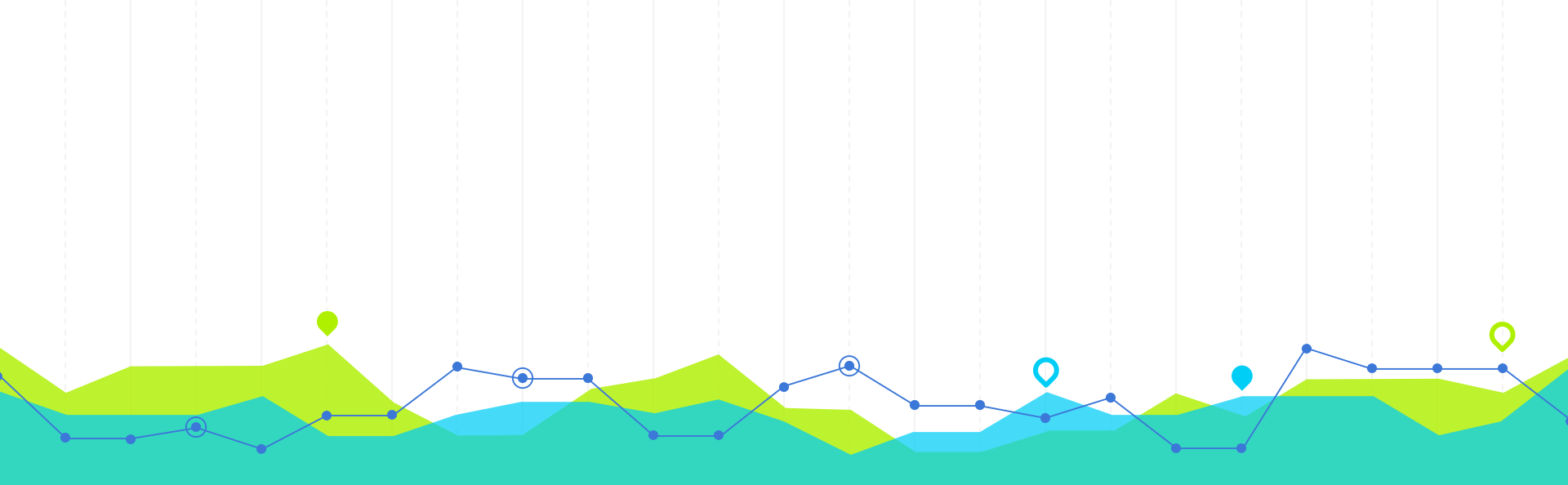


Global Business

Sat is engaged in the global business of import, export and services of metal, plastics and textile products through its subsidiary, ***Italica Global FZC, UAE.***

Financial Services

Italica Ventures Pvt Ltd changed its name to ***Aeroflex Finance Pvt Ltd***. It also received the certificate of registration for NBFC from the RBI. Aeroflex Finance started its operations in Q4 2018-19.



Financial Highlights

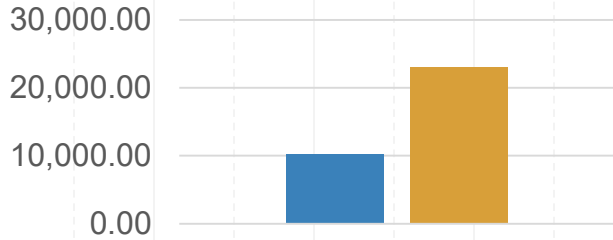
2018-2019

Consolidated Audited Financial Results for the year ended 31st March, 2019

(Rs in lacs)			
	31 st March 2019	31st March 2018	Growth %
Total Revenue	23,012.86	10,183.53	126%
EBITDA	3,388.42	1,138.42	198%
Net Profit	1,556.73	700.63	122%
Total Net Worth (Equity + Reserves)	15,756.42	10,746.18	47%
Size of Balance Sheet	28,723.85	15,230.97	89%

Financial Comparison - FY 2017-18 vs FY 2018-19

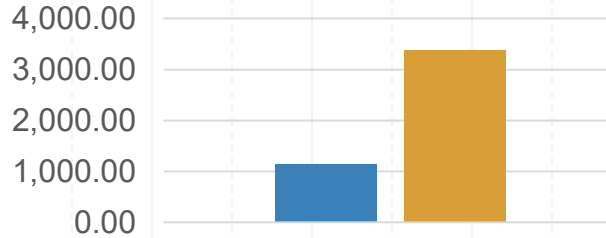
Total Revenue



Total Revenue

■ FY 2017-18 ■ FY 2018-19

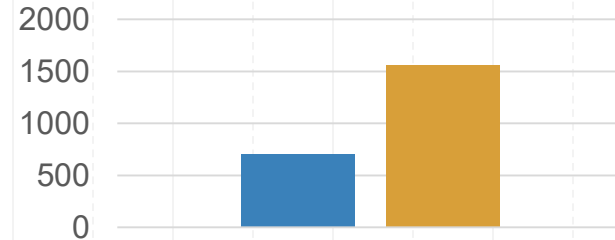
EBITDA



EBITDA

■ FY 2017-18 ■ FY 2018-19

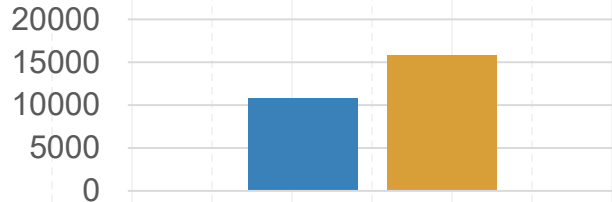
Net Profit



Net Profit

■ FY 2017-18 ■ FY 2018-19

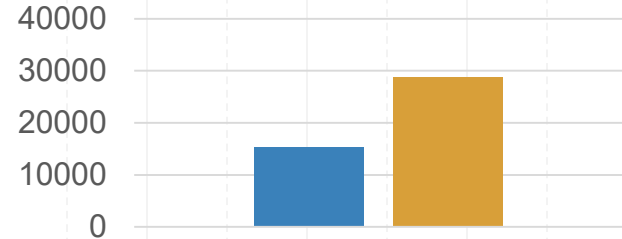
Total Equity



Total Net Worth (Equity + Reserve)

■ FY 2017-18 ■ FY 2018-19

Size of Balance Sheet



Balance Sheet Size

■ FY 2017-18 ■ FY 2018-19

*Figures in lacs



Thank you!

Sat Industries Limited

Harikant Turgalia
Chief Financial Officer

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