

## **SAT INDUSTRIES LIMITED**

Manufacturing | Global Business | Education | Financial Services
India | UAE | UK

Business Update for the Third Quarter and Nine Months Ended 31st December 2020

## BUSINESS UPDATE FOR THE THIRD QUARTER AND NINE MONTHS ENDED ON 31ST DECEMBER 2020

Mumbai, 6<sup>th</sup> February 2021: Sat Industries Limited (Sat) is pleased to announce the financial results for the third quarter and nine months ended as on 31st December 2020.

For the last 35 years, Sat has diversified into various industries which includes- Manufacturing, Education Technology, Global Business, Leasing & Financial Services, Startup Investments and General Trading through its various subsidiaries and associates.

The various businesses under Sat has seen a steady upward progress over the past few years.



## Impact of Covid-19

The wide spread of the COVID- 19 pandemic since the beginning of 2020 has impacted many businesses. The business operations and the fair valuation of property, plant & equipment at some of the group companies have been impacted by the outbreak of COVID- 19 due to disturbance in global supply chain as well as demand related issues. Following the gradual normalization of economic activities, the Group Companies are now operating at normal capacity. In view of the positive economic environment seen across sectors, the management is of the belief that this positive trend is likely to continue in subsequent periods as well and the impact of COVID- 19 will not be material.





Manufacturer and Exporter of PP/HDPE Woven Bags and FIBCs (Flexible Intermediate Bulk Containers)

- Sah Polymers Limited (Manufacturing Division) witnessed a growth of 24% in volume terms and 25% in value terms for Q3 FY 2020-21 as compared to Q3 FY 2019-20. This growth has been on account of optimum utilization of resources and aggressive marketing strategies.
- Sah Polymers Limited (IOCL Trading Division) witnessed a growth of 8% in volume terms for Q3 FY 2020-21 as compared to Q3 FY 2019-20.



## **Aeroflex Industries Limited**

Manufacturer of Stainless-Steel Hoses & Assemblies



- Aeroflex witnessed a growth of 13.19% in Sales in value terms for Q3 FY 2020-21 as compared to Q3 FY 2019-20.
- During this quarter, Aeroflex unveiled its new corporate video <a href="https://www.youtube.com/watch?v=X4vLTrkfJ9U&t=85s">https://www.youtube.com/watch?v=X4vLTrkfJ9U&t=85s</a>
- Aeroflex developed the below new products during this quarter:
  - Drain Hose Assemblies
  - Large Diameter Water Drain Hose Assemblies
  - Gas Turbine Hose Assemblies
  - Compressor Hose Assemblies
- During this quarter, Aeroflex has added 10 new customers from 8 countries.





### **Genext Students Private Limited**

India's first online tutoring platform for the vernacular segment

During Q3 FY 2020-21, Genext achieved the following:

- Conducted 4,915 hours of LIVE online 1-on-1 tutoring.
- Conducted 546 sessions of LIVE online group classes.
- Expanded the student base globally by offering LIVE online classes to students from USA, Sri Lanka, UAE, Singapore and Netherlands.
- Added 97,912 new FREE users and increased overall user base to 20,18,410 users (website and apps) spanning across 2,146 cities.



### **Startups**

#### **Investments**





During this quarter of FY 2020-21, Sat (and its subsidiaries) invested in the following start-ups:

- 1. Ensuredit Technology Private Limited (EnsuredIt)
- 2. Prescinto Technologies Private Limited (Prescinto)
- 3. Joule Consulting Private Limited (Callify.ai)
- 4. Positive Food Ventures Private Limited (Brew House)
- 5. Lightsaber Food Ventures Private Limited (Snackible)
- 6. Tecso Charge Zone Private Limited (Charge Zone)
- 7. Trudel Fashions Private Limited (Monrow)
- 8. Infilect Technologies Private Limited (Infilect)
- Sat (and its subsidiaries) has invested in 55 start-ups till 31st December 2020













### **Exits**

During this quarter of FY 2020-21, Sat's subsidiary had a successful partial exit in LenDen Club Techserve Pvt Ltd



# Consolidated Unaudited Financial Results for the quarter ended 31st December 2020

			Rs in Lakhs
	Q3 FY 2020-21	Q3 FY 2019-20	Growth (%)
Total Revenue	5,994.66	5,989.45	0.09%
Net Profit After Tax	528.29	596.03	-11.37%

## Consolidated Unaudited Financial Results for the Nine months ended 31st December 2020

			Rs in Lakhs
	Nine Months Ended 31-12-2020	Nine Months Ended 31-12-2019	Growth (%)
Total Revenue	14,211.30	18,124.05	-21.59%
Net Profit After Tax	983.73	1,468.43	-33.01%

# **THANK YOU!**

**For Sat Industries Limited** 

Harikant Turgalia
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